



**Investor Presentation March 2016** 

### Forward Looking Statements



This presentation contains "forward-looking information" and "financial outlook" within the meaning of applicable Canadian securities laws and may contain forward looking information attributed to third party industry sources. These statements and information are predictions only and represent Geodrill's expectations as of the date of this presentation and Geodrill does not undertake any obligation to update the forward looking information or financial outlook to reflect new information, subsequent events or otherwise. By their nature, forward looking information and financial outlook involve numerous assumptions, known and unknown risks and uncertainties, both general and specific, that contribute to the possibility that the predictions, forecasts, and projections made will not occur and actual events or results may differ materially from such predictions, forecasts, and projections. Undue reliance should not be placed on such information as there can be no assurance that the plans, intentions or expectations upon which they are based will occur.

Forward-looking information is also based upon the assumption that none of the identified risk factors that could cause actual results to differ materially from the forward-looking information will occur. Accordingly, specific reference should be made to the risk factors described in the Annual Financial Statements available on SEDAR.

# **Corporate Data**

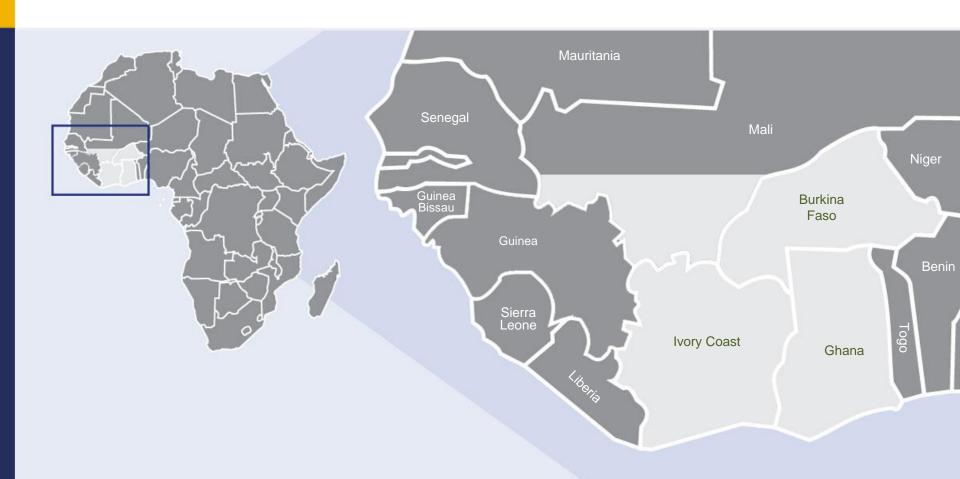


Major Shareholders		Capital Structure		
D. Harper	41.5%	Symbol	TSX-GEO	
Sustainable capital	14.5%	Shares Outstanding	42.5 M	
Maxam Capital	13.6%	Fully Diluted	45.5 M	
Aegis Capital	5%	52 Week Range	\$0.99 - \$0.46	
AGF	3%	IPO Date	Dec 16, 2010	
Analyst Coverage		IPO Price	\$2.00	
Beacon Securities	TD Securities	Market Capitalization	\$31 M	
GMP Securities				

As at March 7, 2016

# **Hard Core Drillers**





24%	Pure	Industry Leading Metrics	42
CAGR	Play		Rigs
Started in 1998 with 1 rig; Currently 42 rigs	Geographically condensed in prospective mining region	On average higher EBITDA margin vs. industry average	100% Organic growth

# Volatility is Opportunity



# Maintaining high performance

- Tier 1 rig fleet attracts work
- Experienced management team with strong reputation

# Financial flexibility

- Pricing discipline
- Remains efficient and maintains margins

#### Focus on core market

- High-growth market
- Geographic knowledge

#### **Customer mix**

Solid customer base



# Superior Fleet of Multipurpose Rigs



### High Efficiency High Performance

Multipurpose rigs can perform both reverse circulation and diamond core drilling with minimal effort and down-time

Multipurpose rigs can drill for any mineral without retooling or retro-fitting

Most modern fleet of rigs in the industry

Fleet currently consists of 42 rigs



### Our Mechanical Advantage



State—of-the—art operations facility contributes to the high quality fleet

 Workshop manufactures up to 300 different consumables including drill rods

Workshop centrally located to client projects:

- Shorter distance reduces the time needed to reach projects and deliver the required repairs
- Reduces need to ship parts from out-ofcountry

Contingency plan includes sufficient inventory required to maintain rigs and a month's supply of fuel



### Highly Trained and Skilled Workforce



#### Efficient rig operators drive productivity

Local drillers with low turnover

90% of workforce are contracted employees

Labor force not governed by unions

All aspects of Geodrill's operations are designed to meet the highest health and safety standards





#### **Top Tier Customer Base**



#### 2015

- Newmont (GH)
- Kinross (GH)
- Centamin (BF)
- Newcrest (CI)
- Roxgold (BF)
- Asanko Gld (GH)
- Endeavour (GH)
- Endeavour (CI)
- Endeavour (BF)
- Kinross (GH)
- Anvel Gold (ML)
- Tietto Gold (CI)
- Perseus (CI)
- Perseus (GH)
- Semafo (BF)
- Star Goldfields (Gh)
- Taruga Gold (Mali)
- Nordgold (BF)
- Avnel (Mali)





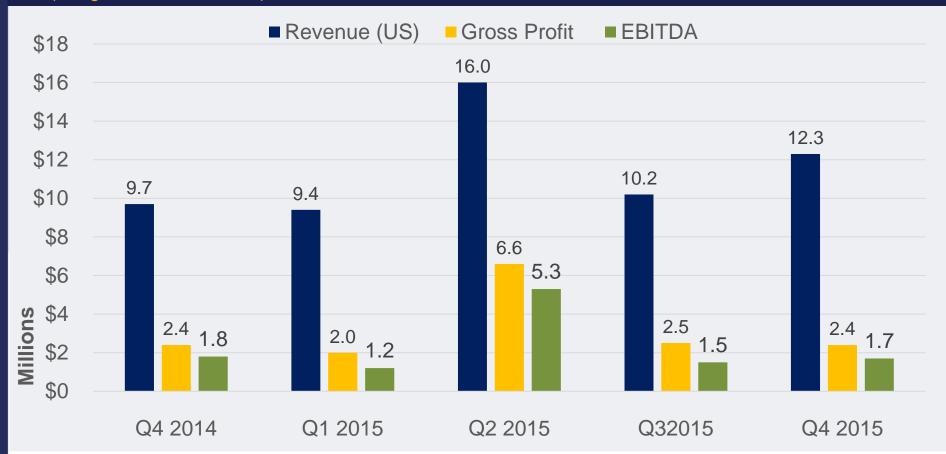


### Improved Financial Performance



# Q4 2014 to Q4 2015

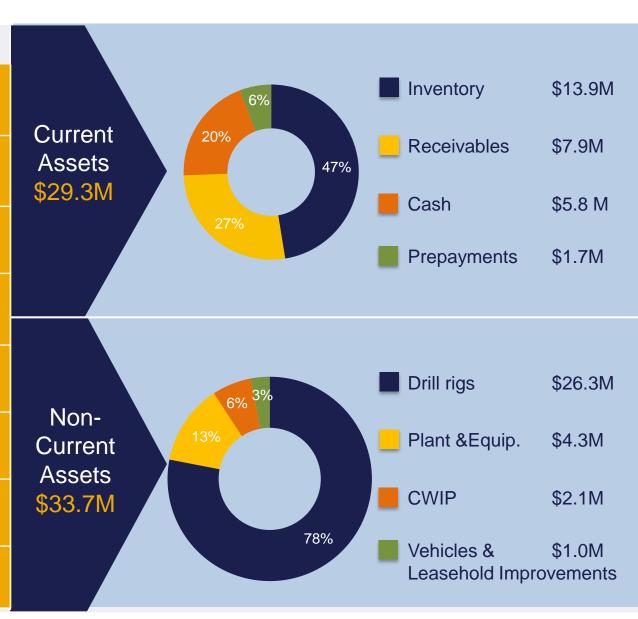
(all figures in U.S. Dollars)



#### **Balance Sheet**

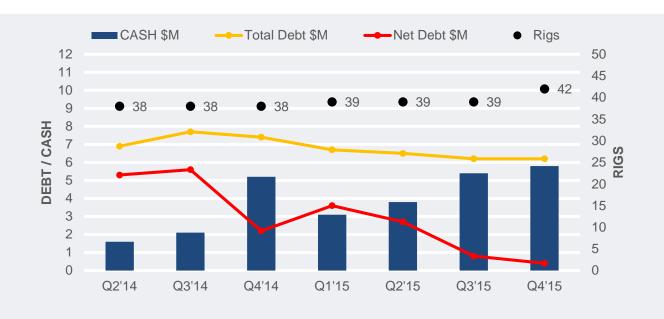


in USD	Dec 31, 2015
Current Assets	\$29.3M
Non-current Assets	\$33.7M
Total Assets	\$63.1M
Current Liabilities <sup>1</sup>	\$9.6M
Total Debt	\$6.2M
Total Liabilities	\$15.7M
Total Equity	\$47.3
NTBV	\$1.11 USD \$1.53 CDN

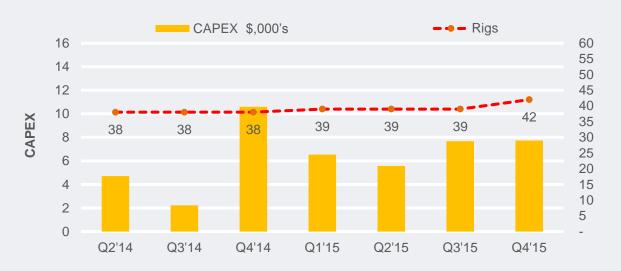


#### **Progressive Balance Sheet**





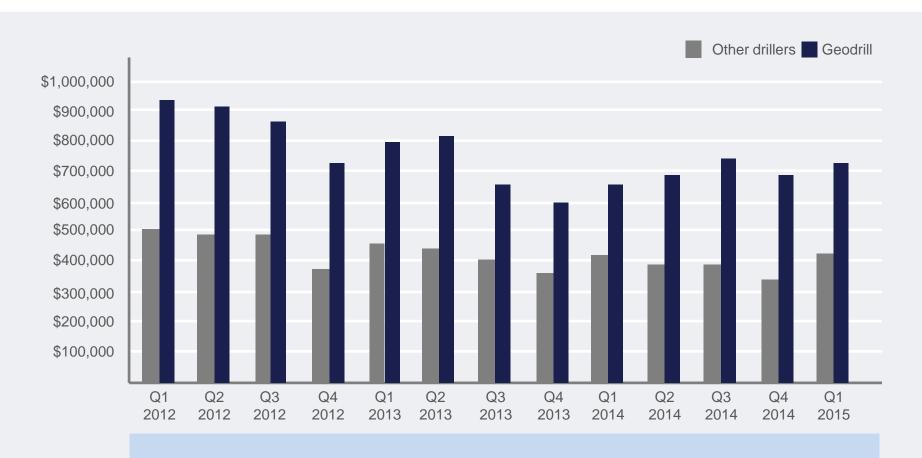
Total Debt at Q4-15 was flat \$6.2M but Net Debt was a great result, 0.4M after beginning the year at \$2.2m; and the two qtr's before Q3-14 was \$5.6m



2015 PPE spend was US\$2.75m up significantly from 2014 spend \$US1.8M as we continue to modernize the fleet, and add rigs. Case in point, the X350 which cost USD 750m was funded 250k debt and 500k from cash.

#### APOR - The Hole Story!





Highest ARPOR
(Average
Revenue Per
Operating Rig)

Modern Fleet means High performance, Higher production – we drill more meters! GEO Quarterly
ARPOR US\$ 700k
= twice competitors
C\$ 400k

### **Compelling Valuation**



5.9x

# TD Securities – Mineral Drillers Comp Table November 2015

Average

				_					_	
		Reporting		Mkt.	EV		EBITDA (\$mm)		EVIEBITDA(\$mm)	
Name	Ticker	Currency	Price	Cap	\$mm	P/BV	Current Yr	Next Yr	Current Yr	Next Yr
Metals & Mineral Drillers										
Boart Longyear	BLY-au	AS	\$0.08	\$66	\$622	46.4x	n/a	n/a	n/a	n/a
Major Drilling	MDI-t	C\$	\$4.47	\$358	\$325	0.8x	\$36.8	\$36.6	8.8x	8.9x
Layne Christensen	LAYN-us	US\$	\$5.74	\$113	\$238	0.8x	\$22.4	\$47.0	10.6x	5.1x
Ausdrill	ASL-au	A\$	\$0.31	\$95	\$451	0.1x	\$120.4	\$128.8	3.7x	3.5x
Foraco Intl	FAR-t	C\$	\$0.20	\$17	\$111	0.1x	\$nmf	nmf	nmf	nmf
Orbit Garant	O GD-t	C\$	\$0.75	\$25	\$30	0.3x	\$6.8	nmf	4.5x	nmf
Energold	EGD-v	C\$	\$0.60	\$29	\$32	0.3x	-\$4.3	\$4.1	nmf	7.8x
Geodrill	GEO-t	C\$	\$0.53	\$23	\$24	0.4x	\$8.7	\$4.1	2.0x	4.3x

Notes: Consensus Estimates except for GEO, EGD and MDI, which are TD estimates
ASL and OGD's Results are FY Ending June 30; LAYN's Results are FY Ending Jan, 31; MDI's Results are FY Ending Apr. 30.
Current YR estimates are based on FY2015 with the exception of GEO which is FY2014 and LAYN which is 2016.

6.1x

5.9x

# **OUR VALUE PROPOSITION**

- High performance rigs and unrivalled drilling expertise
- Focused on high-growth market
- Improved revenue, margins, and working pricing working capital
- Increased utilization and market share
- Attractive valuation

